

The background features a dark blue and black color scheme with abstract geometric elements. A white line graph with four data points is visible on the left side. The data points are connected by white lines, and the values are approximately 289.33, 289.33, 289.33, and 289.33. The text is presented in a clean, white, sans-serif font within a dark rectangular area on the right side of the image.

# SOCIAL ENGINEERING: TOWARDS A USER INTROSPECTIVE COUNTERMEASURE APPROACH

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# Agenda

- Intro & Fundamentals of Social Engineering
- Social Engineering Taxonomy & Human Factors
- Implications of Human Personality & Persuasion Strategies
- User Introspective Countermeasure Approach (UIAC)
- Defense Recommendations



# Fundamentals of Social Engineering



# Attack Classification & Types

- Multiple Classifications and Categories presented in the literature
- Social, Technical, and Physical-based attacks, Salahdine & Kaabouch (2019)
- Human-based or Computer-based Classes, Peltier (2006).

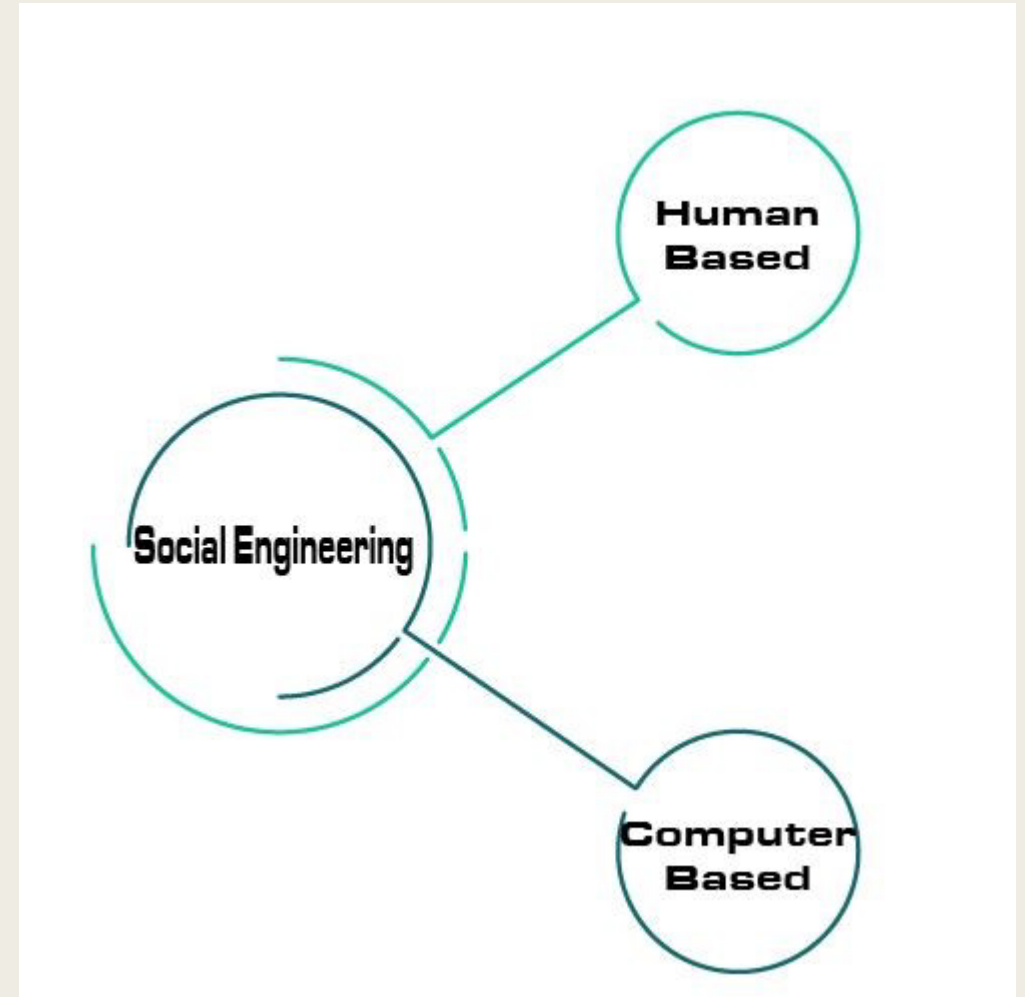


Figure 1: Type of Social Engineering Attacks, adapted from Peltier (2006).

# Lifecycle of Social Engineering

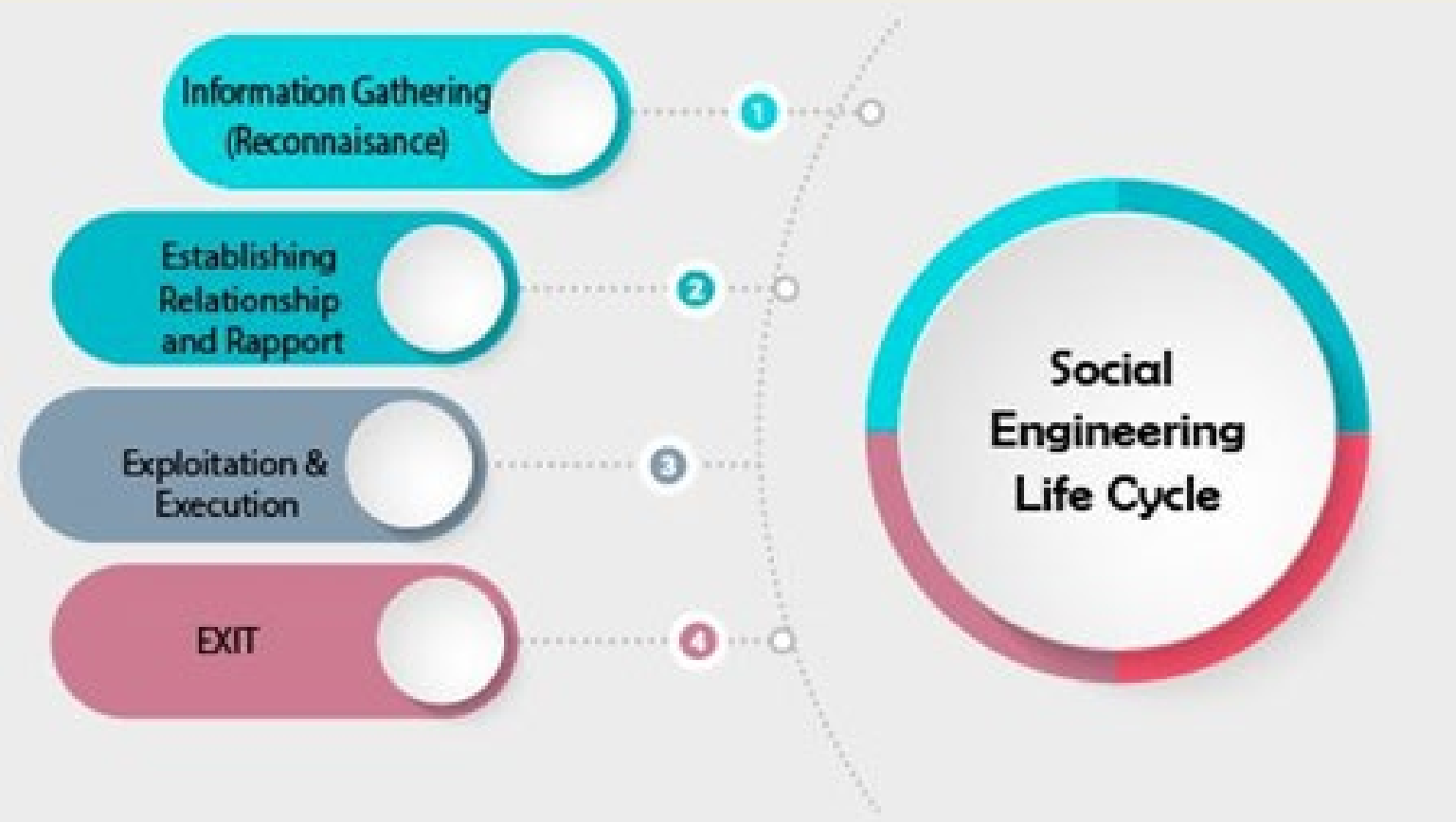


Figure 2: Social Engineering Attack Stages. Adapted from Salahdine and Kaabouch (2019).

# Classification of Vectors

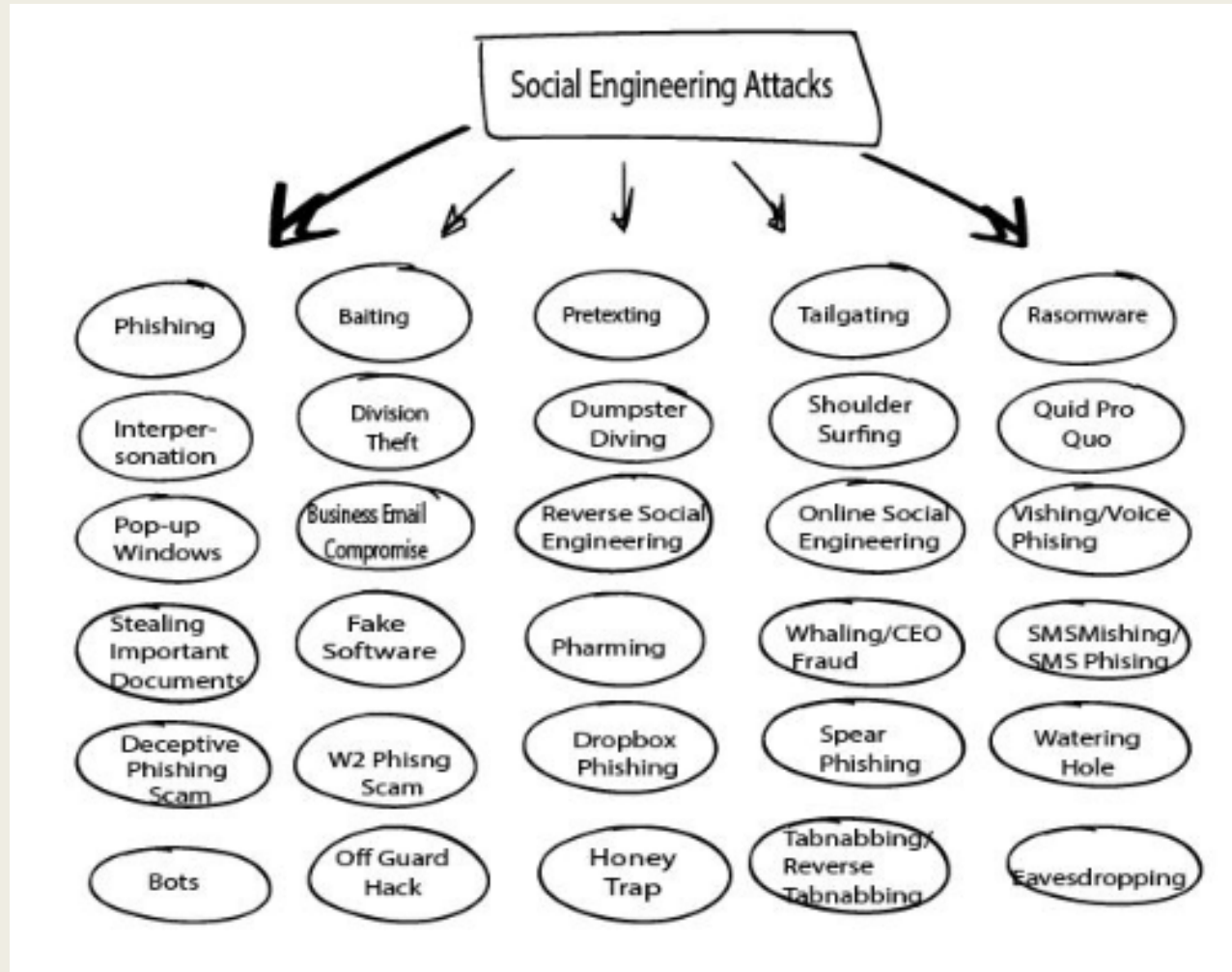


Figure 3: Classification of Vectors

# Social Engineering Taxonomy: Human Factors

Mitnick  
(2011)

- Proposed the Social Engineering Attack Cycle (SEAC)

Nohberg &  
Kawalski  
(2008)

- Descriptive Model, depicts "Deceptive" crimes in SE.

Mouton et al.  
(2014)

- Introduced the "Ontological Model" for SE attacks

Harley (1998)

- One of the first Taxonomies in the SE Space

Laribee  
(2006)

- "Trust Model" and an "Attack Model."

# Human Persuasion Strategies

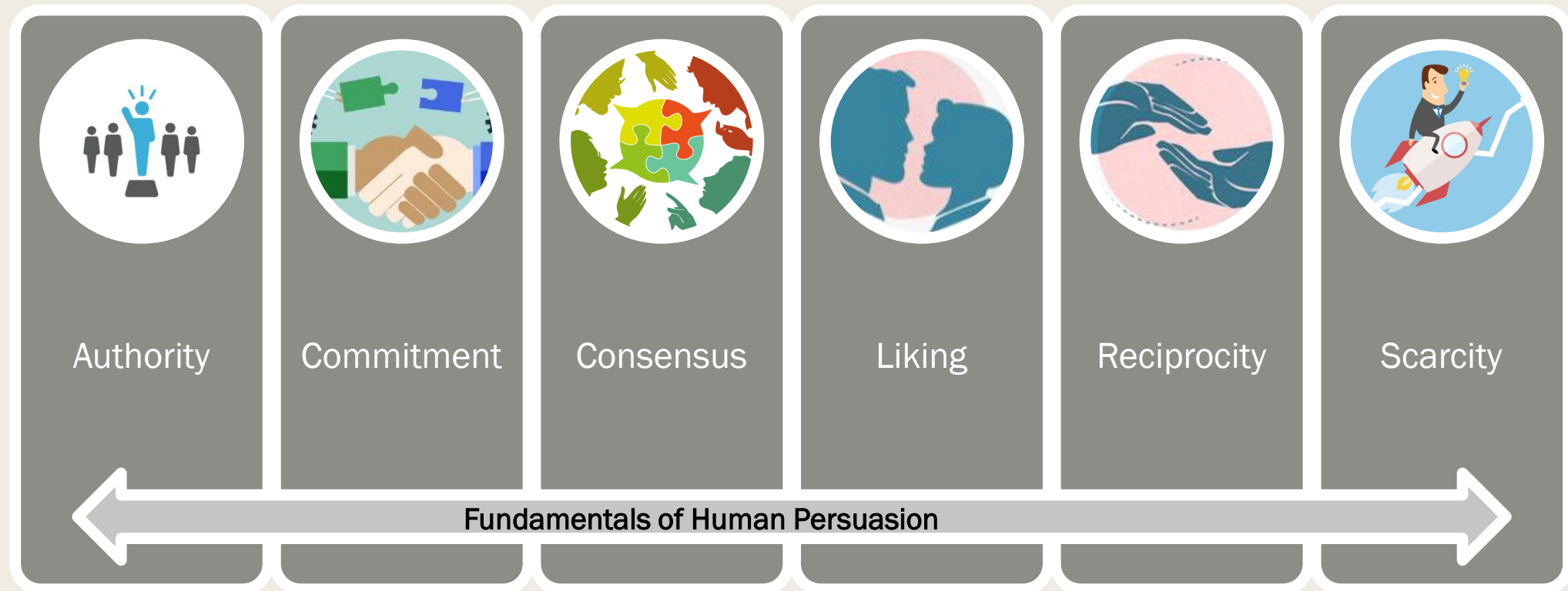


Figure 4: Six Fundamental Persuasion Principles for Human Behavior. Adapted from Cialdini (2001).



# Human Five Factor Model of Personality

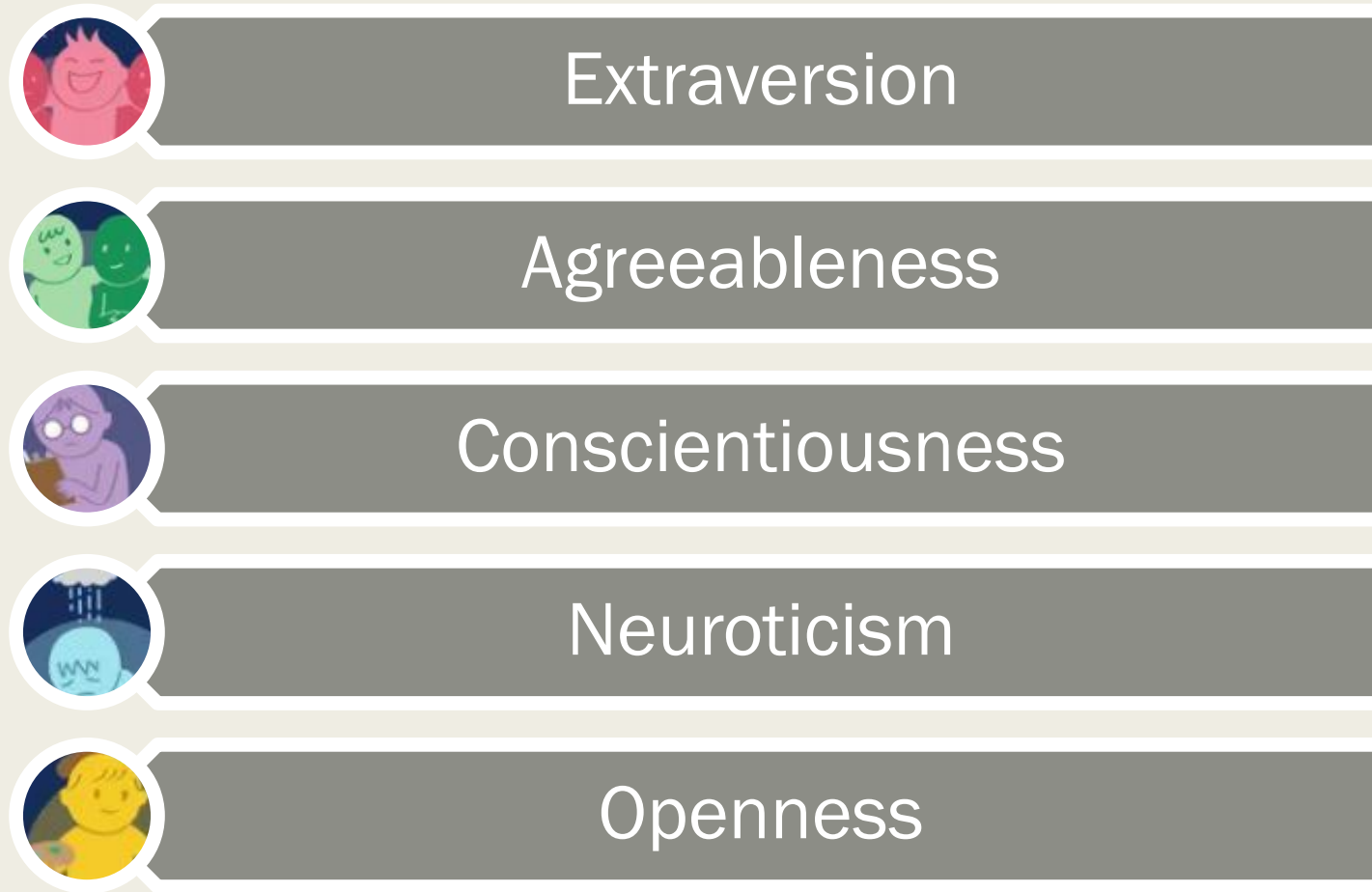


Figure 5: Five Factor Model of Personality. Adapted from McCrae and Oliver (1992).



# Introspective Countermeasure Approach (UICA)

SE Attack Vectors	Personality Categories					Persuasion Principles					
	Extraversion	Agreeableness	Conscientiousness	Neuroticism	Openness	Authority	Commitment	Consensus	Liking	Reciprocity	Scarcity
<b>Hybrid-based</b>											
Reverse Social Engineering (RSE)	X	X		X	X	X			X	X	X
Watering hole		X		X	X						X
Online Social Engineering	X	X		X	X				X		

# Defense Recommendations

## Social Engineering Map:

- Leverage UICA to assess “Individual Strength”
  - *Assess Personality Types*
  - *Assess Strength by each individual as a dimension of Personality and Persuasion*
- Assess Systemic Strength
  - *Define Data & Information Threats*
  - *Classify multiple security mechanism*
- Map the system as presented in the Figure
- Testing, recommended to validate information presented
- Develop implementation plan to address vulnerabilities by system and individuals.

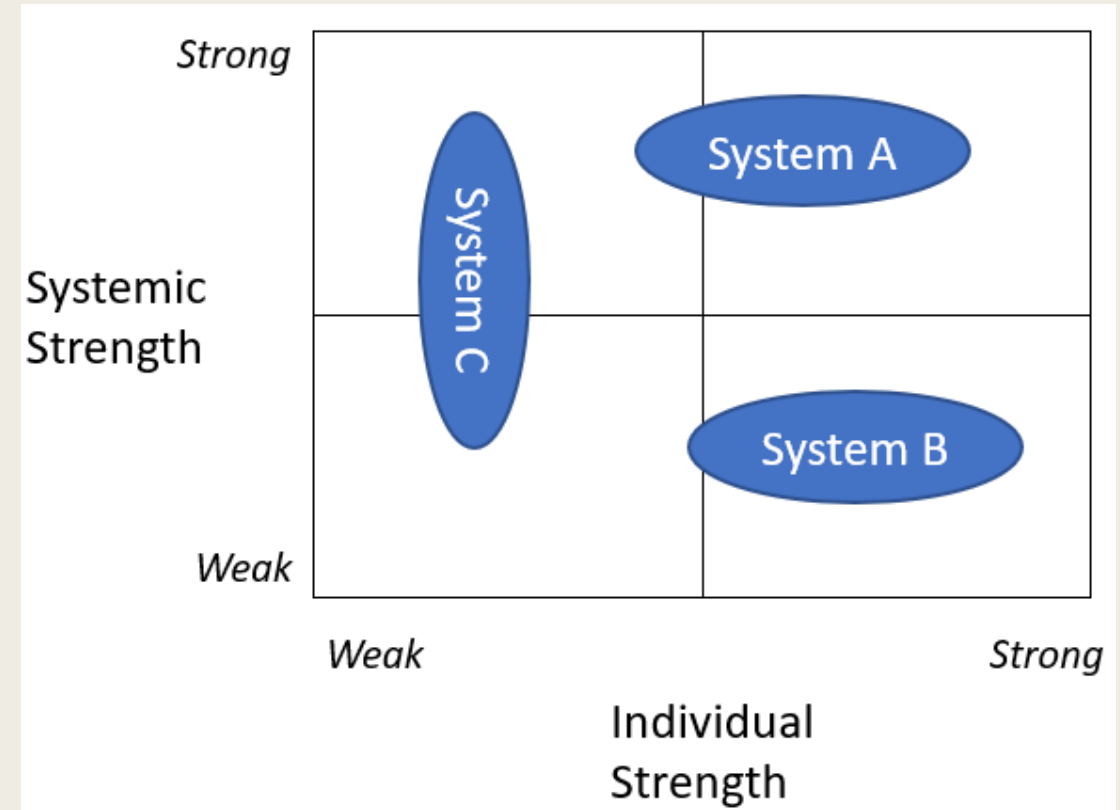
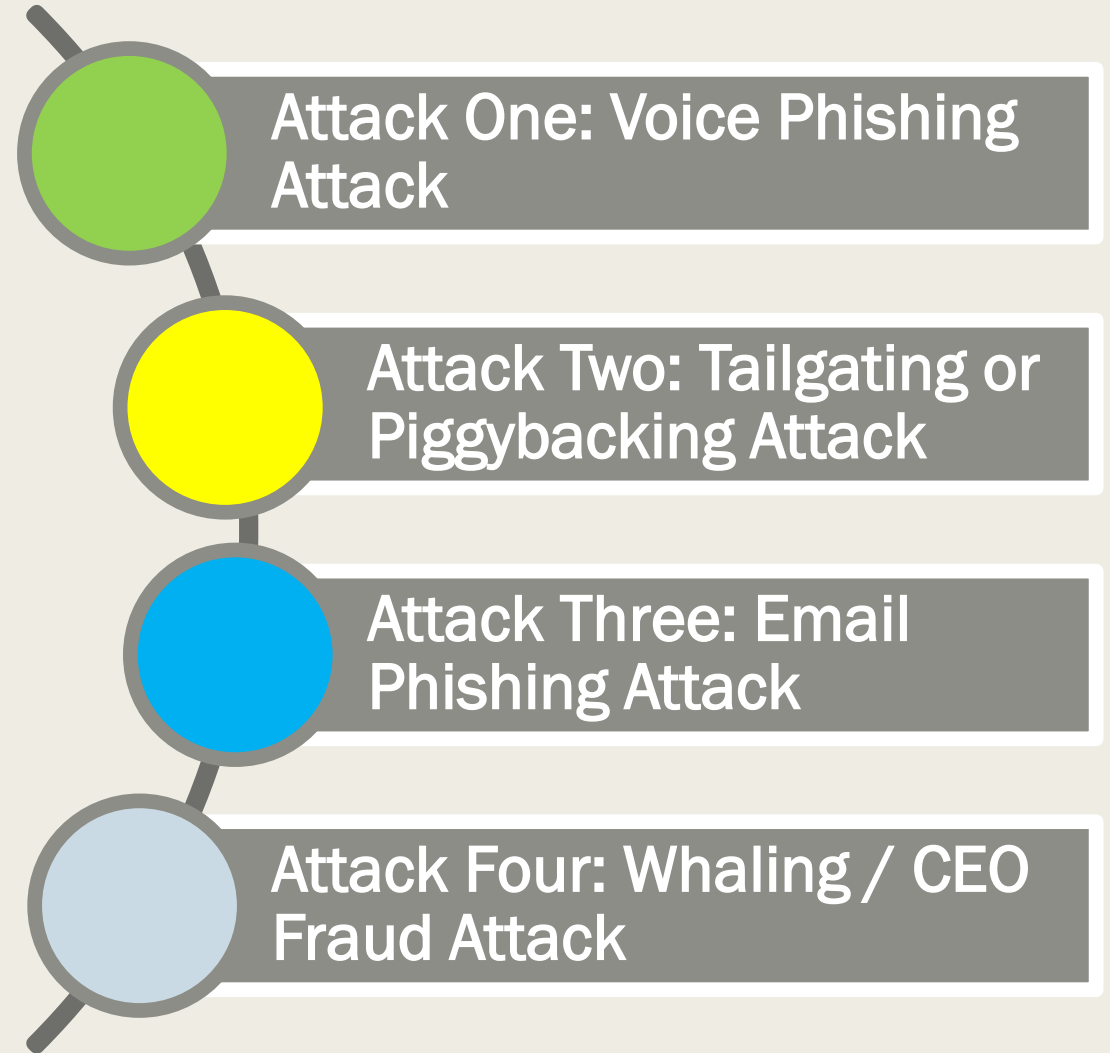


Figure 6: Social Engineering Map

# Defense Recommendations



# Conclusion & Future Research



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